

Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 098470
ORIGIN COME-00

INFO OCT-01 EA-07 ISO-00 EB-07 FEAE-00 INT-05 OES-07
TRSE-00 AID-05 CIAE-00 INR-07 NSAE-00 DODE-00
/039 R

DRAFTED BY COM/BIC/O D/MEPD/WHAIMES/CF
APPROVED BY EB/OCA/CD:REDAY
COM/BIC/OED/MEPD/SMCONGER, DIR.
COM/BIC/OIM/RSOUSANE (INFO)
EA/IMS:WSHEPHARD (SUBS)
EA/EP:DBOERIGTER

-----021326Z 092932 /46

R 021231Z MAY 77
FM SECSTATE WASHDC
TO AMEMBASSY KUALA LUMPUR
INFO AMEMBASSY TOKYO

LIMITED OFFICIAL USE STATE 098470

E.O. 11652: N/A

TAGS: BENC, MY, JA

SUBJECT: MAJOR PROJECT: BINTULU LNG

REF: KUALA LUMPUR 1891, 1644, A-001

1. WE HAVE HEARD THAT SHELL/MITSUBISHI/PETRONAS
JOINT VENTURE AGREEMENT HAS BEEN REACHED. IF SO,
WOULD APPRECIATE COMPLETE DETAILS ASAP.

2. WE ARE ESPECIALLY INTERESTED IN CONSULTING CONTRACT
WHICH EMBASSY REPORTED WOULD BE AWARDED AS SOON AS
JOINT VENTURE AGREEMENT WAS SIGNED. SEVERAL U.S.
COMPANIES ARE INTERESTED IN CONSULTING, DESIGN
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 098470

AND CONSTRUCTION OPPORTUNITIES ON THIS PROJECT, INCLUDING
PULLMAN-KELLOGG, STONE AND WEBSTER, FLUOR, BADGER, AND
RESOURCE SCIENCES (WILLIAMS BROS. ENGINEERS AND
AFFILIATES). HOWEVER, SUBSTANTIAL JAPANESE PRESENCE IN
PROJECT MAY HAMPER EFFORTS OF U.S. FIRMS. UNCLEAR
FROM REFS WHETHER JICA OR C. ITOH HAVE SOME
RESPONSIBILITY ALREADY FOR STUDIES OR CONSULTING WORK

ON LNG PLANT AND RELATED GAS GATHERING SYSTEMS. WOULD APPRECIATE FURTHER CLARIFICATION ON JAPANESE INVOLVEMENT AND PROGRESS ON CHOOSING CONSULTANT.

4. ABOVE MENTIONED U.S. ENGINEERING FIRMS HAVE INDICATED THEY ARE SENDING REPRESENTATIVES TO MALAYSIA TO PURSUE THIS BUSINESS. PLEASE KEEP US POSTED ON EMBASSY VISITORS ON THIS PROJECT AS WELL AS ANY DEVELOPMENTS WHICH MIGHT BE OF INTEREST TO THESE FIRMS. RESOURCE SCIENCES ADVISES THAT WILSON GILLIAT, SR. VICE PRESIDENT, IS DUE IN KUALA LUMPUR IN ONE WEEK TO TEN DAYS, AND HE WILL STOP AT EMBASSY FOR BRIEFING TIME PERMITTING. PLEASE PROVIDE ASSISTANCE AS APPROPRIATE.

5. WE WOULD ALSO APPRECIATE FURTHER INFORMATION ON MARKETING ARRANGEMENTS. WHILE WE ASSUME MITSUBISHI WISHES TO SECURE LNG FOR JAPAN, WOULD BE INTERESTED IN SHELL'S AND PETRONA'S ATTITUDE TOWARD MORE DIVERSIFIED MARKETING ARRANGEMENTS. WE ARE AWARE THAT AT LEAST ONE U.S. UTILITY COMPANY MAINTAINS INTEREST IN BUYING MALAYSIAN LNG FOR U.S. WEST COAST MARKET. CHANCES OF CONCLUDING SUCH AN ARRANGEMENT WOULD PROBABLY BE GREATER IF SHELL AND PETRONAS RETAINED SOME MARKETING RESPONSIBILITY.

6. REQUEST EMBASSY REPORT ANY INFORMATION VIA CABLE, AS FEASIBLE, SINCE RECEIPT OF AIRGRAMS HAS BEEN VERY SLOW.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 STATE 098470

VANCE

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 02-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE098470
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/O D/MEPD/WHAIMES/CF
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770153-0259
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t197705103/aaaadlod.tel
Line Count: 99
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 7e36e287-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 KUALA LUMPUR 1891
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 22-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2330029
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: BINTULU LNG
TAGS: BENC, MY, JA
To: KUALA LUMPUR
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/7e36e287-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009